

Epicor Eagle for the Aftermarket

Accelerate Ahead of the Competition

More than 7,000 business locations now rely on the Epicor® Eagle® business management system. By choosing this Microsoft® Windows®-based solution, aftermarket distributors and jobbers of every size are now empowering their store personnel to deliver new levels of customer service and achieving impressive sales and margin gains.

Make every counterperson your best

Epicor Eagle provides store employees with fast, easy access to all of the tools—including the Epicor PartExpert® catalog with VIN lookup and Cover-to-Cover™ graphical eCatalog module—needed to provide a superior customer experience. With the Epicor Eagle system, each counterperson will be able to complete more transactions per day, provide additional value in the form of detailed product images, warranty information, Technical Service Bulletins, quick links to manufacturer Web sites, and more. The system’s integrated “smart” catalog will prompt your employees to collect the right information and make the best brand and quality recommendations based on your preferences and the customers’ order history.

Driving tangible bottom-line business improvements

The Epicor Eagle system provides easy-to-use business management tools that automate a vast array of “back-office” operations, including accounts receivable, account payables, invoicing and statements, inventory management, sales and margin tracking, and much more.

By choosing Epicor Eagle, you’ll feel more in control of virtually every area of your business, from the parts your employees are looking up and selling to the margin you’re earning in every transaction.

Make every counterperson your best sales professional

Give every counter person fast, easy access to the industry’s most powerful parts-lookup and customer service tools.

- Fully integrated LaserCat® 3 catalog with VIN lookup, Cover-to-Cover, BuyerAssist®, and ItemExpert™ enhanced content helps any store employee
- Highly intuitive POS system ensures faster, accurate, more personal service with every transaction
- Integrated training videos, user quizzes, and other support tools help employees of all experience levels use the latest customer service tools and time-saving features



Benefits

Exceptionally easy-to-use Windows interface simplifies each transaction, making every counterperson more productive and profitable

Integrated “smart” catalog with VIN lookup, product images, and other enhanced content prompts users to recommend the right part

Advanced multi-location purchasing, transfer, and balancing capabilities improve operational efficiency and improves customer service

Automate back office tasks and save time at the end of every day and month

Leverage valuable business analytics to monitor and “fine tune” store performance

Gain more precise control of operations

A truly turnkey solution that empowers owners/managers to focus on increasing sales, profitability, and customer loyalty.

- Exclusive Central Services functionality enables central warehouse to manage multiple Eagle systems for maximum operational efficiency
- Powerful GL, AR, and AP applications enhance planning, budgeting, and cash flow processes
- Payroll and Time Clock applications provide easy, flexible control of labor costs
- Reduce time, material, and labor costs with Document Management, Signature Capture, and Document Scanning
- Multi-location capabilities enable instant access to inventory at branch locations and provide automated store transfers and sophisticated inventory balancing

Track business “vital signs”

Leverage a full suite of powerful analytics covering virtually every area of store performance.

- Epicor Compass™ enables users to analyze key financial and business performance metrics
- Integrated spreadsheet-style grids and viewers enable owners/managers to quickly calculate financial ratios and ROI

- Access a detailed audit trail of all inventory transactions and updates to customer and vendor records via Inventory Transaction Register and System Audit and Reporting Tools

Transform sales and margin performance

A powerful, functionally rich solution that helps drive step-change improvements in single- and multi-store businesses.

- Integrated “smart” catalog featuring MCL-by-make and model prompts staff to recommend the right parts by brand and type
- Inventory management system helps users continuously enhance stocking efficiency based on changing customer needs
- Purchasing and Receiving applications tie pricing to actual cost plus desired gross margin
- Offline POS and catalog functionality maintain transaction flow even when workstation is not connected to Eagle server
- Integrated eCommerce capabilities enable online sourcing and customer-friendly electronic stores
- X.12 EDI support
- .NET®-based Web services
- Windows 7 and Windows 8 Pro and Enterprise supported

EPICOR

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

Contact Us Today: +1.888.463.4700, Option 5 | automotive.marketing@epicor.com | www.epicor.com

The contents of this document are for informational purposes only and are subject to change without notice. Epicor Software Corporation makes no guarantee, representations, or warranties with regard to the enclosed information and specifically disclaims, to the full extent of the law, any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality, or reasonable skill and care. This document and its contents, including the viewpoints, testimonials, dates, and functional content expressed herein are believed to be accurate as of its date of publication, April 30, 2021. Use of Epicor products and services are subject to a master customer or similar agreement. Usage of the solution(s) described in this document with other Epicor software or third-party products may require the purchase of licenses for such other products. Epicor, the Epicor logo, Eagle, Cover-to-Cover, PartExpert, LaserCat, BuyerAssist, ItemExpert, and Compass are trademarks or registered trademarks of Epicor Software Corporation in the United States, and in certain other countries and/or the EU. Microsoft, Windows, .NET, and Vista are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. All other trademarks mentioned are the property of their respective owners. Copyright © 2021 Epicor Software Corporation. All rights reserved.